



Lao people's Democratic Republic
Peace Independence Democracy Unity Prosperity

Ministry of Industry and Commerce
Department of MSME Promotion

No. 0594...../DOSMEP
Vientiane, Date.. 05 NOV 2025.

REQUEST FOR EXPRESSIONS OF INTEREST
(Consulting Services – Firm Selection)

Project Title: Sustainable Agrifood Systems Sector Project

Assignment Title: Implementation Support Consultants (ISC) – Package CS-01

The Government of the Lao People's Democratic Republic (Lao PDR) has received financing from the **Asian Development Bank (ADB) and other co-financiers** toward the cost of the ***Sustainable Agrifood Systems Sector Project*** and intends to apply part of the proceeds for consulting services. The project will be implemented over a period of five years, with loan effectiveness from 10 September 2025. The overall objective of the project is to contribute to *“improved food security and nutrition, and increased agricultural value addition in a climate-resilient and gender-responsive manner.”*

The consulting services (“the Services”) require a qualified international consulting firm to serve as Implementation Support Consultants (ISC). The ISC will assist the Department of Micro, Small and Medium Enterprise Promotion (DOSMEP) under the Ministry of Industry and Commerce (MOIC), in coordination with the Bank of the Lao PDR and participating provinces, to ensure effective and timely implementation of project activities covering technical, safeguards, procurement, financial management, and monitoring and evaluation functions.

Objective and Selection Procedures:

International consulting services are required to support project implementation management, supervision, and progress reporting to ADB and the Government. The ISC will be recruited following Procurement Regulations for ADB Borrowers (2017, as amended from time to time). The MOIC's Project Management Unit (PMU), with technical support from ADB, will engage the ISC using Quality- and Cost-Based Selection (QCBS) with a quality–cost ratio of 90:10. The assignment is expected to last 56-60 months, starting Q2 2026. The total estimated inputs are 53 person-months (international) and 273 person-months (national). The maximum contract value is USO 3,436,210, inclusive of local indirect taxes, contingency and provisional sum.

Eligibility and Shortlisting Criteria: The consulting firm must:

The consulting firm must be an experienced international consulting firm with a proven track record in agricultural value chain development, project management, and private sector co-financed investments; Have familiarity with ADB and/or World Bank-financed projects, particularly those involving SME agriculture in ASEAN countries (especially Lao PDR, Viet Nam, and Cambodia); and Demonstrate relevant experience in climate-resilient agriculture and value addition. Consulting firms may form joint ventures or associate with other firms to enhance their qualifications.

Submission Method: Expressions of Interest must be submitted online through ADB's Consultant Management System (CMS): <https://cms.adb.org>
Deadline for online submission: 20 November 2025, 10:59 pm Vientiane local Time. Further detailed information can be found from ADB website following the public URL:
https://selfservice.adb.org/OA_HTML/adb/xxcrs/jsp/ADBCsrnFwd.jsp?sel=216911

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Yours sincerely,




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